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SWINERTON



THE
CCIM
INSTITUTE

Hawaii
Chapter

CI101: FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

MAY 4-7, 2027
8:30AM-5:00PM

12 STATE OF HAWAII CE CREDITS

WHAT YOU WILL LEARN

- Underwrite a commercial real estate investment from acquisition through disposition — using the CCIM Cash Flow Model that lives on your desktop afterward.
- Calculate, interpret, and explain the four numbers every CRE investor needs: cap rate, IRR, net present value, and the annual growth rate of capital.
- Quantify how taxes and financing change a deal's return — and choose between two investments on apples-to-apples math.
- Speak the financial language used by brokers, investors, lenders, developers, and corporate real estate teams worldwide.

TUITION

- INSTITUTE CANDIDATE MEMBER: \$1299
- NON-MEMBER: \$2299
- LIFE AFTER THE PIN: \$390
- RETAKE: \$610

WHY TAKE THIS CLASS

CI 101 teaches the financial framework high-performing commercial real estate professionals use to underwrite deals, compare investments, and explain their reasoning to clients, lenders, and partners. Students master the CCIM Cash Flow Model, work through real deal cases with practicing instructors, and walk out with a tool they will use for the rest of their careers. CI 101 is the foundation of The CCIM Designation curriculum.

PREREQUISITES

- NONE



INSTRUCTOR:
TIM BLAIR, CCIM

MORE INFORMATION



808-528-2246



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**SCHOLARSHIPS ARE
AVAILABLE TO ALL
THE STUDENTS**



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