



Presents: Lunch & Learn Series

Ask the Appraiser:

"Questions with Hawaii Appraisal Institute President Chris Ponsar, MAI, SRA"

Wednesday, July 26th 11:30AM-1:00PM

1585 Kapiolani Blvd. #1518
Parking at Ala Moana
Shopping Center

Seminar & Lunch sponsored by
Old Republic Exchange Company



CCIM Lunch & Learn is a series of monthly educational classes that will focus on topics that every commercial related professional should know. Whether you are a broker, appraiser, banker, landlord, property manager,...etc. the information provided will strengthen your knowledge and provide the tools necessary to excel in your profession.

In this brief talk, the July Lunch & Learn will cover:

- How can the "appraised value" be different from your contract price?
- Why does the appraisal take so long!?!?
- "Help the appraiser help you." – What you can do to assist the appraiser.
- What the appraiser can (and can't) tell you, and why.
- A five (5) minute speed segment on how to quickly build a discounted cash flow (DCF).

Instructor: Chris Ponsar, MAI, SRA, Ponsar Valuation

Networking 11:30am Program 12:00pm-1:00pm

Registration Deadline: July 20, 2017

Mahalo to our event sponsors



REGISTRATION INFORMATION PLEASE PRINT CLEARLY NO REFUNDS AFTER July 20, 2017 No shows will be billed

Name _____ Company Name _____

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Cost \$10 CCIM Chapter Member \$15 CCIM Chapter Member **at the door/after deadline**
 \$15 Non-Member \$20 Non-Member **at the door/after deadline**

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