



# The Hawaii CCIM Chapter Presents...

# CI 101

## FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

Mahalo to Sponsor



Featuring Senior National Instructor Soozie Jones Walker, CCIM

### Overview

CI 101 serves as your introduction to the CCIM Cash Flow Model. Learn to apply the CCIM Cash Flow Model to make your investment decisions based on wise investment fundamentals. Some of the concepts you will explore include IRR, NPV, Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital. This class will also introduce you to two other important tools—the CCIM Strategic Analysis Model, the fundamentals behind the numbers, and the CCIM Decision-Making Model, a process for analyzing and making real estate decisions.

After completing this course, you will be able to:

- Process financial information using CCIM's real estate cash flow model
- Analyze income and expenses data for office, industrial, retail, and residential properties
- Calculate internal rate of return and other industry measures of investment performance
- Examine the impact of tax and financing on investment decisions

### Course Recommendations

- Hewlett-Packard Financial calculator. (HP-10BII is highly recommended)
- Laptop computer with CD-ROM drive and Excel® 2000 or higher.

### Course Details

- 3 CCIM Core Course Credits
- 34 CE hrs—Real Estate Appraisers- Hawaii
- 12 CE Credit hrs Broker/Sales-Hawaii -Bring ID & current realtor's pocket license

# FEB 27

Dates: February 27, 28, March 1, 2, 2017

Location: Bank of Hawaii, 130 Merchant St., Honolulu. Bank Bldg 5th Floor Room 3

Check In: 8:00-8:30am Class Time: 8:30 am—5:30 pm

Payment in full or a deposit of \$150 is required to guarantee reserved seats

**Cancellation/ Refund Penalty 14 days or more prior to start date - \$75. Less than 14 days prior to start date—\$150. No refunds or transfers will be given once the course begins.**

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email (required) \_\_\_\_\_

Mailing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Select One:  **Member, Hawaii CCIM Chapter - \$1145**  
 **Registered CCIM National Candidate - \$1145**  
 **Non-Member - \$1650**

Check:  (payable to Hawaii CCIM fax form and mail check to Hawaii CCIM)

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Number \_\_\_\_\_ Exp \_\_\_\_\_ \$ Amount \_\_\_\_\_

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Signature \_\_\_\_\_

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